

STRATUS TECHNOLOGIES

For an Always-On World



If always on is a requirement, Stratus Technologies has a solution that fits

In today's always-on world, applications run under increasingly demanding conditions. With these escalating demands comes greater pressure to prevent even the smallest amount of application downtime. Companies are responding to this need for always-on solutions by searching for technologies that either conform to, or enhance their current IT infrastructures.

Stratus Technologies is the leading provider of infrastructure based solutions that keep applications running in today's always-on world. Our solutions can be rapidly deployed without any changes to your applications. Our software and servers — combined with our people — enable us to identify problems that others miss and prevent downtime before it occurs.



Software Solutions

Reliable and flexible availability software with built-in virtualization

Supports Windows® and Linux® environments deployed on industry-standard servers

Supports split-site deployment for disaster recovery



Platform Solutions

All-inclusive end-to-end solution provides worry free operations with integrated hardware, software and service

Intel® Xeon-based servers running Windows®, Linux®, VMware® and OpenVOS environments

Maximum application availability and performance



Cloud Solutions

Software Defined Availability (SDA) for enterprise class clouds using OpenStack® and KVM

Stateful (legacy) and stateless applications deploy without rewrites

Easy to use for complete IT control and business user flexibility

Stratus' always-on solutions solve our customers' biggest needs



Flexible

Our solutions support a variety of operating systems and are designed to run in physical, virtualized or cloud environments.



Easy

Our products are easy to deploy and manage, allowing your applications to run without specialized expertise.



Trusted

SMBs and Global Fortune 500 companies alike rely on Stratus to keep them up and running.

Bottom Line on Nines: Stratus defines always on

**Stratus
Always-On-
Zone**



**Conventional,
unmanaged**



**Typical Cloud
service level**



**Conventional
clusters, VMs**



**Stratus
Advantage**

	Conventional, unmanaged	Typical Cloud service level	Conventional clusters, VMs	Stratus Advantage
Always on Level	99%	99.9%	99.95%	99.999%
Downtime/Yr.	87.6 hrs.	8.76 hrs.	4.38 hrs.	5¼ min.
Annual Cost	\$ 14,688,242	\$ 1,468,824	\$ 734,412	\$ 14,688

Assumption: one hour of downtime costs the average company \$167,674. Calculation: 365 days x 24 (hours in a day) x 60 (minutes in an hour) x 60 (seconds in a minute) = 31,536,000 seconds in a year. At 99.999% uptime, there is 315.36 seconds of downtime a year or 5.25 minutes.*

**Source: Aberdeen Group, Analyst Insight, June 2013*

In Partnership with Industry Leaders

Customers expect us to bring always-on performance to the operating environments and products they use most often. We can offer sophisticated, high-performance solutions that integrate seamlessly into any IT infrastructure because of our strategic alliances with other open-systems technology leaders. These mutually beneficial partnerships deliver customer value that's impossible to achieve with either party working alone, beginning with initial installation and continuing throughout the application lifecycle.



97% of Customers

Satisfaction ratings that meet or surpass expectations

Best in class for loyalty, recommendations, and customer retention

43 Seconds

Average unscheduled downtime for Stratus serviced servers in 2012

Saving more than \$3 billion in downtime cost for our customers

Zero

Recovery time objective: in seconds

Virtually all system issues resolved with no business interruption

6+ Years

Average server life span

Superior ROI (Return on Investment) and twice the productive value of conventional servers